

**CHRIST**  
(DEEMED TO BE UNIVERSITY)  
BANGALORE · INDIA

**Date:** July 25, 2020

**Venue:** Cisco WebEx

**Time:** 5:00PM to 6:30PM

**Facilitators:** Dr Victor Paul, Dr Sapna S, Dr Padmini Ram

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## Key Takeaways:

1. How to actively look for government proposals
2. How to fill the paperwork/forms
3. Commercial Negotiations
4. Case Studies of projects run by CHRIST

## Details about Facilitators:

### *Dr Victor Paul*

Professor

Sociology and Social Work

Dr Victor Paul is an individual with over thirty-four years of experience specialising in the areas of NGO management, project planning and management, teacher development, curriculum development, ICT tools for teaching & learning development, emergency management and response, leading and managing cross-cultural teams in multiple locations, and humanitarian and development issues especially those related to children that provided him with the opportunity to learn and develop innovative programmes in the development sector. Having worked as the Country Director of Education Development Centre (EDC) and Chief of Party for USAID supported T4 project in India, he has implemented large projects and technology tools for teaching and training (T4) in India. He is currently working with CHRIST (Deemed to be University) Bangalore, heading the Sociology and Social Work Departments. Before this role, he had worked with national and international organisations like EDC, CARE and UNICEF, leading educational/developmental projects in various sectors like education, community development, labour welfare & personnel management, networking, capacity building of NGOs, training, disaster relief & reconstruction, and many more areas of expertise. The United Board has awarded him the Certificate of Appreciation for contribution as a resource person for service learning in South Asian colleges.



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***Dr Sapna S***

Professor

Department of Law

Dr Sapna S is a Gender consultant with the Department of Labour, Government of Karnataka working extensively on gender capacity building & legal advocacy. She has more than 7 years of experience with gender projects as Director of Gender Centre, BILS Centre for Applied Research in Law and presently working with the government.

***Dr Padmini Ram***

Assistant Professor

School of Business Studies and Social Sciences

Qualified social policy analyst, with over 18 years of experience working in various sectors. She brings in the rigour of an academic researcher and the interdisciplinary industry experience of a practitioner. Expert in providing a range of advice on policy decisions, preparing reports and briefings, undertaking research and analysis, and creating relationships with key stakeholders.



### **Details about Webinar:**

CHRIST Consulting, part of CHRIST (Deemed to be University), organized its 5th Master Class virtual session on 'How to Craft Government Proposals and Apply for Grants' on 25 July 2020. Dr Victor Paul, Dr Sapna S, and Dr Padmini Ram were the facilitators for the session. The facilitators deliberated upon some of the best practices for writing a successful government grant proposal and other simple tips for successful funding proposals. The session was attended by 16 faculty from various departments of CHRIST (Deemed to be University). The session began with an introduction to the facilitators. The anchors briefed the audience about their experiences and contribution to consultancy, proposal writing, paperwork-related expertise, negotiations, and case study projects knowledge. The facilitators addressed the need for putting together a standout application for competitive funding opportunities. They discussed various tips for writing successful government grant proposals, such as aligning the project with the awarding agency's purpose, making the proposal easy to read, and demonstrating ways for measuring results. Other key takeaways from the session also included looking for government proposals actively, filling the paperwork/forms, conducting commercial negotiations, and a brief on some of the case study projects run by CHRIST. After the discussions concluded, a question and answer session was conducted wherein the faculty interacted with the facilitators on the grant application process, the evaluation of government grant proposals, and other in-general questions concerning the platforms and ways to find government grants. The student anchors thanked and acknowledged the facilitators for their in-depth knowledge and insightful discussions on the topic. The session concluded with a vote of thanks to the facilitators and the participants for active involvement throughout the session.

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## Participants List

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sheeja.karalam@christuniversity.in	Dr. Sheeja Karalam	Social Work	Bangalore Central

**Brochure:**

CHRIST CONSULTING presents  
its 5th Master class



## HOW TO CRAFT GOVERNMENT PROPOSALS AND APPLY FOR GRANTS

**KEY TAKEAWAYS:**

- How to actively look for Government Proposals
- How to fill the paperwork/ forms
- Commercial Negotiations
- Case Studies of Projects run by CHRIST

**EXPERTS**



**Dr. Victor Paul**  
Professor, HOD, Sociology and  
Social Work  
Central Campus



**Dr. Padmini Ram**  
Assistant Professor, School Of  
Business Studies and Social Sciences  
BGR Campus



**Dr. Sapna S**  
Professor, School Of Law  
Central Campus

Date: July 25, 2020, Saturday, 5:00 - 6:30 PM

Register at:

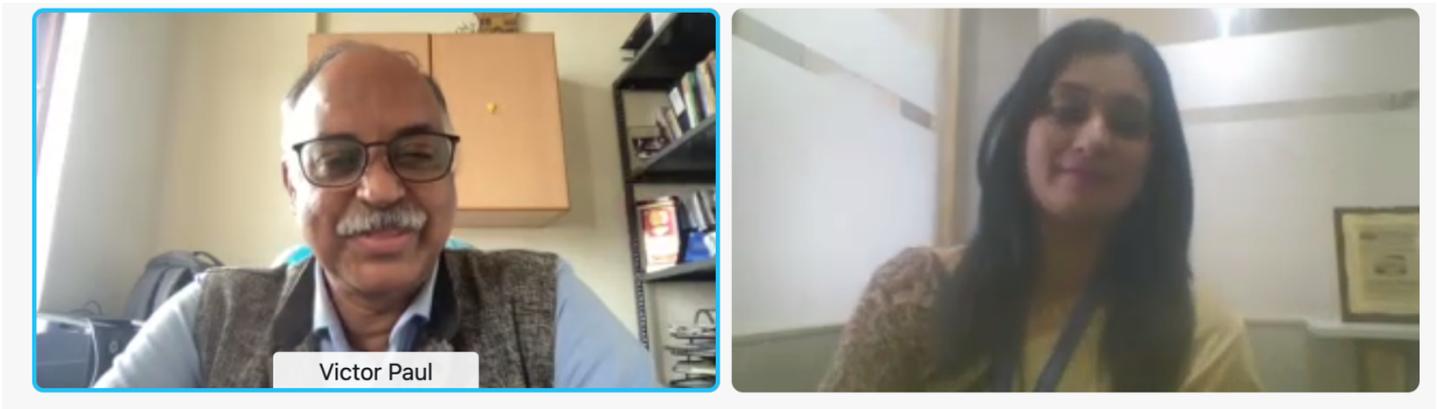
<https://forms.gle/xG3w9uz9P8NhqLAYA>

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## Pictures



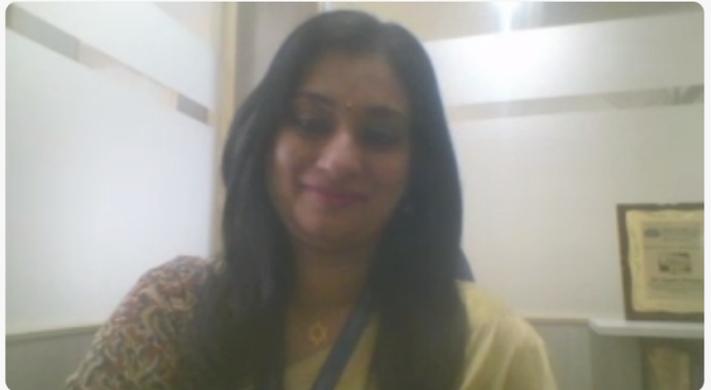
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Victor Paul



Phinu Mary Jose  
Me



CHRIST Consulting  
Host



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Webex Meeting Info

Harguneet Kaur (Me)

CHRIST Consulting (Host)



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Participants Chat

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